

## DISCOVERY

- Phone call
- Showroom tour
- Home consultation
- Design agreement

## DESIGN PROGRAM MEETING



- Idea gathering
- Discuss project goals
- Measure and assess site
- Client design notebook



**Client**  
Product Research  
**Designer**  
Schematic Research  
**Project Manager**  
Begin Specifications

## SCHEMATIC DESIGN MEETING



- Review floor plans
- Discuss client preferences



**Client**  
Visit showrooms  
**Designer**  
Revise drawings  
**Estimator**  
Preliminary estimate

## SCHEMATIC ESTIMATE MEETING



- Review specifications & drawings
- 3D walk-through
- Preliminary price range approval



**Client**  
Product selections  
**Designer**  
Refine drawings  
**Project Manager**  
Meet with subcontractors

## DESIGN DEVELOPMENT MEETINGS



- Review specifications
- Review drawings
- Project assessment



**Client**  
Final product selections  
**Designer**  
Detail drawings  
Specifications  
**Estimator**  
Specifications  
Pricing

## LETTER OF INTENT MEETING



- Review specifications & drawings
- Updated price range
- Sign letter of intent for construction



**Designer**  
Construction drawings  
Permit application  
**Estimator**  
Final pricing  
Construction schedule

## CONSTRUCTION AGREEMENT MEETING



- Review construction documents
- Sign construction agreement



DESIGN  
BUILD



## CONSTRUCTION BEGINS

